



HAMPSHIRE TRUST  
PRIVATE BANKERS

Acquisition by National Counties Building Society

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*The County Bank  
of Hampshire*

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LCF ROTHSCHILD  
GROUP

LCF Edmond de Rothschild Securities Limited advised Hampshire Trust Plc on the sale of this specialised authorised bank to National Counties Building Society

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Hampshire Trust was established in 1977 and has created a leading position in the highly specialised market of litigation disbursement funding, mainly in connection with personal injury claims, and in providing secured property loans.

Hampshire Trust is an authorised bank providing lending and deposit facilities to a range of customers from its office in Fareham, Hampshire. In the year ended 30 April 2006 the bank recorded operating income of £3.6 million and total loan assets at the year end of £27.7 million, substantially funded by customer deposit accounts. Its return on equity capital in 2006 was 26%.

Although traditionally recognised as a specialist in property-related lending, Hampshire Trust has developed considerable expertise since 2000 in the complex and specialised area of litigation disbursement funding, developing a range of tailored loan products for firms of solicitors and their clients faced with costs incurred in pursuing litigation claims.

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Hampshire Trust's senior management includes solicitors who have a particular ability to structure creative loan products to meet clients' needs and the ability to assess credit risk and efficiently monitor a large portfolio of loans. Hampshire Trust is in the top ten UK authorised banks in terms of return on assets and in the top twenty for return on capital.



National Counties is based in Epsom and recently celebrated the achievement of £1 billion in total assets. It offers traditional building society savings and mortgages and is recognised for its financial strength and operating efficiency.

Hampshire Trust will continue to operate from its existing office in Fareham and will seek to take advantage of National Counties' capital backing to expand its disbursement funding and other operations.

LCF Edmond de Rothschild Securities Limited acted as financial adviser to Hampshire Trust on the sale of all its issued shares to National Counties.

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