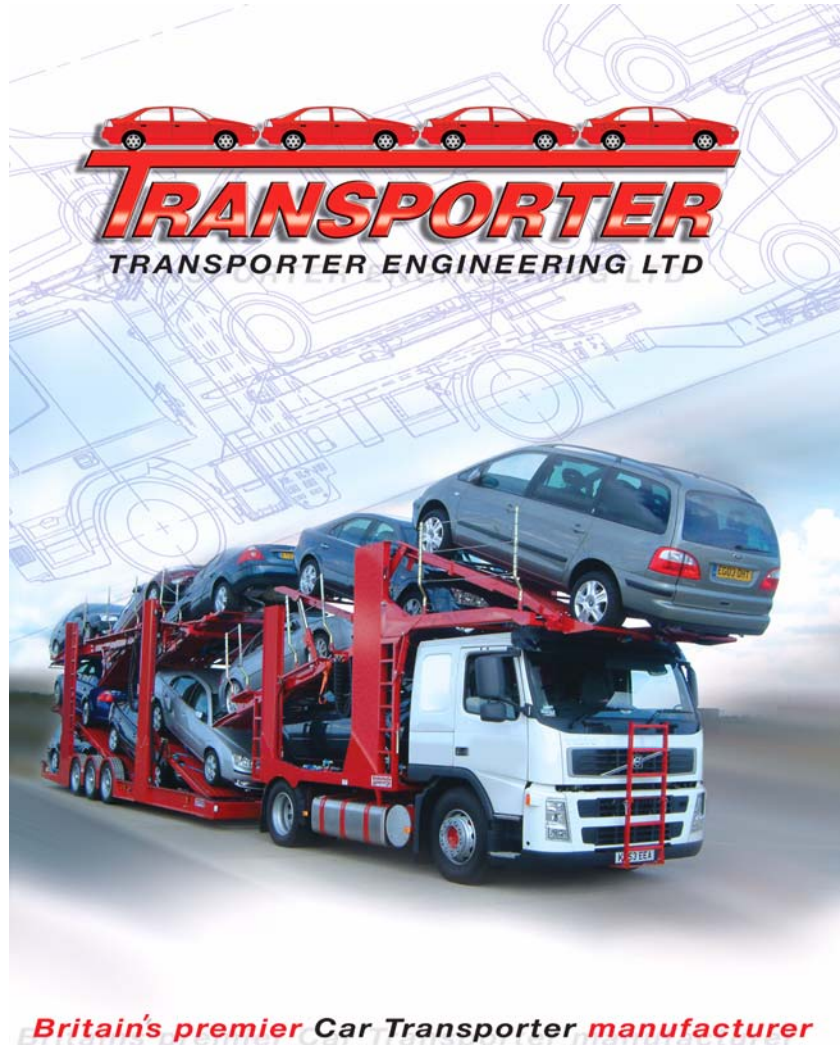




Financing of management buy-in/ buy-out of Transporter Engineering Limited



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GROUP

LCF Edmond de Rothschild Securities Limited advised Royal Bank of Scotland on the provision of an "all debt" financing package

LCF Edmond de Rothschild has advised Royal Bank of Scotland on the financing of the management buy-in / buy-out of Transporter Engineering by Transporter Holdings Limited.

LCF Rothschild introduced the opportunity to Royal Bank of Scotland and assisted in the evaluation of the company and management of the transaction.

As part of the deal, the vendor has sold down a proportion of his equity to Transporter's management team, led by the new Managing Director, Jim Pearson. The transaction has allowed the vendor to withdraw equity from the business while at the same time maintaining his involvement in Transporter Holdings as both its Chairman and largest shareholder.



Andrew Clayton, Senior Director, Corporate & Structured Finance, at Royal Bank of Scotland said: *"We are delighted to have provided Transporter's management and shareholders with an 'all-debt' refinancing solution that has enabled the founder to maintain a significant involvement in the business."*

Transporter Engineering is the UK's leading car transporter manufacturer. It is also an increasingly rare example of a successful, British engineering business still manufacturing in the UK. Based at Gosfield in Essex, the business has successfully used innovative product design to capture market share from its largest European competitors.



Transporter's versatile trailers enable automotive logistics companies to carry more cars per journey, and load and unload these safely and efficiently. As important is Transporter's service commitment. Customers operate in a highly competitive, performance-oriented market and rely on Transporter to keep their vehicles moving.

New Managing Director, Jim Pearson, believes that Transporter can offer even greater value to its customers in the future by extending the company's service proposition. Jim is well placed to drive this strategy having spent a large part of his career working in the automotive logistics sector, most recently restructuring RBS's car handling facility at Thorne.
